

Diversified. Leading. Innovative.

Investors' Day 26 September 2023



Investing in the shares of CPH Chemie + Papier Holding AG involves risks. Prospective investors are urged to consult their investment advisors and tax advisors prior to investing in CPH Chemie + Papier Holding AG shares. This document contains forward-looking statements which involve risks and uncertainties. These statements are made on the basis of current knowledge and assumptions. Various factors could cause actual future results, performance or events to differ materially from those described in these statements. No obligation is assumed to update any forward-looking statements. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments. The information contained in this document has not been independently verified and no representation or warranty, express or implied, is made to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained herein. The information in this presentation is subject to change without notice, it may be incomplete or condensed, and it may not contain all material information concerning the CPH Group. Neither CPH Chemie + Papier Holding AG nor its affiliates shall have any liability whatsoever for any loss whatsoever arising from any use of this document or its content, or otherwise arising in connection with this document. This document does not constitute, or form part of, an offer to sell or a solicitation of an offer to purchase any shares, and neither it nor any part of it shall form the basis of, or be relied upon in connection with, any contract or commitment whatsoever. This information does not constitute either an offer to buy shares of CPH Chemie + Papier Holding AG or a prospectus within the meaning of the applicable Swiss law.

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

The CPH Group The first half of 2023 at a glance

332

Sales
in CHF millions

18.7

EBITDA margin
in %

53

EBIT
in CHF millions

61

Net result
in CHF million

1 184

Employees
in full-time equivalents

63.2

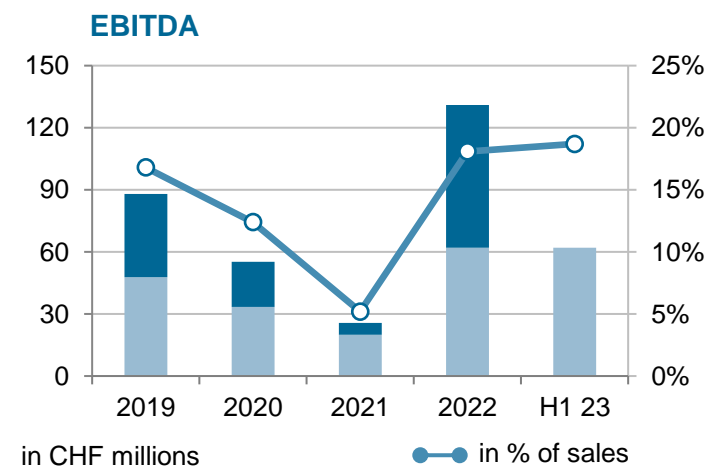
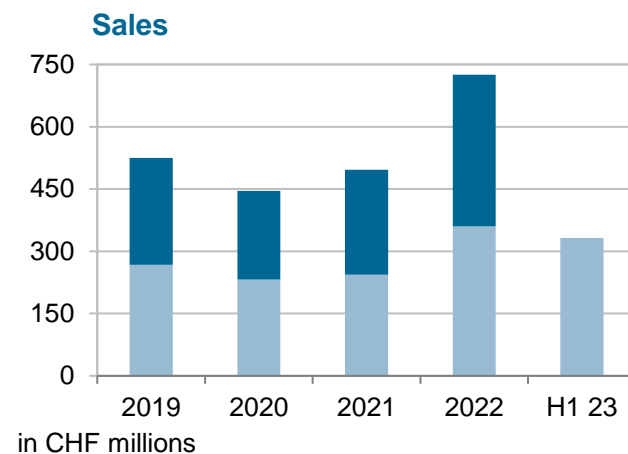
Equity ratio
in %

CPH is an internationally active and diversified industrial group that was founded in 1818 and is headquartered in Switzerland. The shares of its holding company CPH Chemie + Papier Holding AG are listed on the SIX Swiss Exchange. The Group's founding families remain strong anchor shareholders.

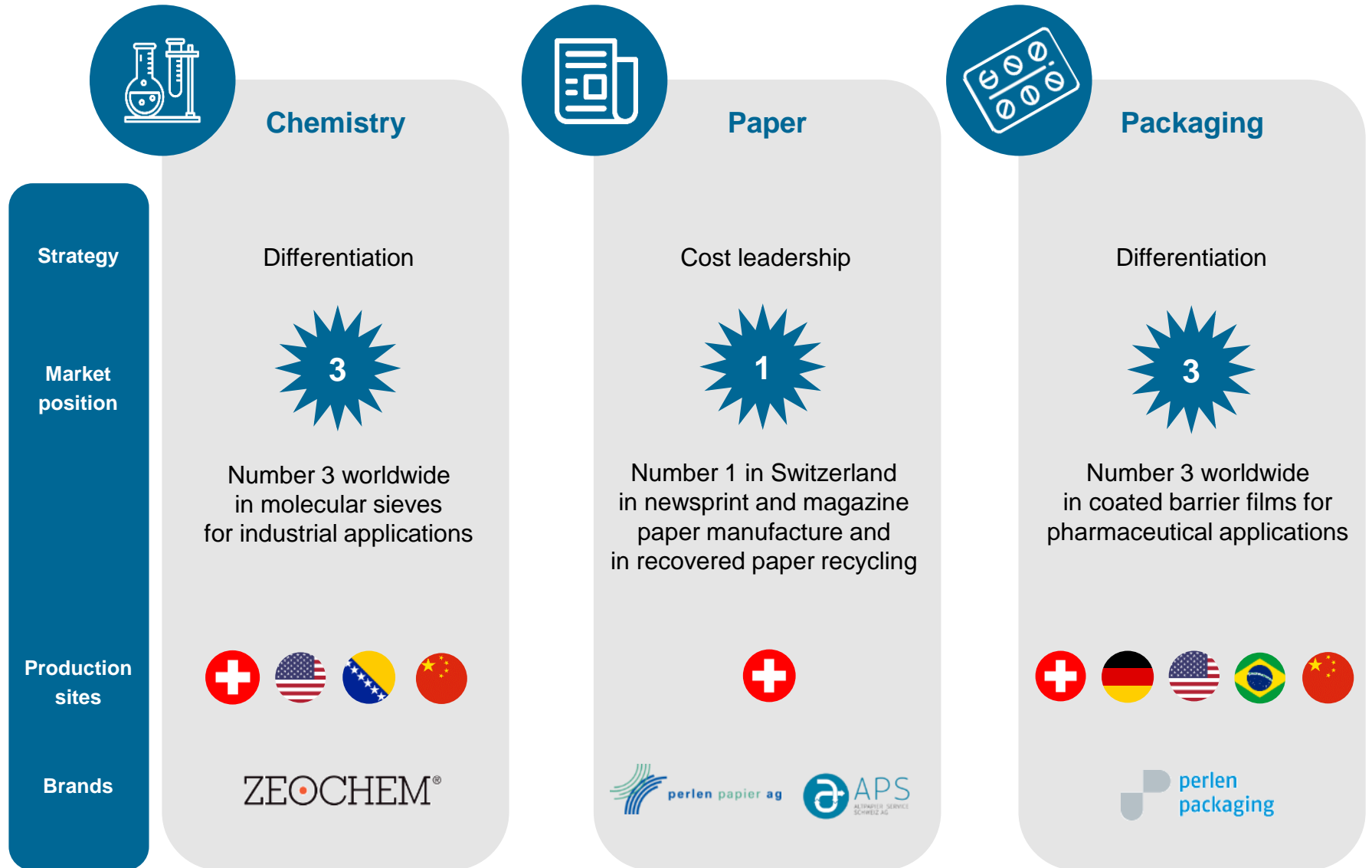
The CPH Group Key figures for the first-half of 2023

01.01.-30.06., in CHF millions	2023	2022	±	± in %
Sales	332	360	-28	-7.8%
EBITDA	62	62	-	+0.5%
EBITDA margin	18.7%	17.1%		
EBIT	53	52	+1	+2.1%
EBIT margin	16.0%	14.4%		
Net result	61	47	+14	+27.7%
Cash flow¹	52	60	-8	-13.1%
in CHF millions	30.06.23	31.12.22	±	± in %
Total assets	678	666	+12	+1.8%
Shareholders' equity	429	400	+29	+7.3%
Equity ratio	63.2%	60.0%		
Net cash	76	45	+31	+68.9%
Headcount (FTE)	1 184	1 126	+58	+5.2%

¹ before change in non-financial net working capital



The CPH Group Market position



The CPH Group Segment results for the first half of 2023

01.01.-30.06., in CHF millions	CPH Group			Chemistry			Paper			Packaging		
	2023	2022	± %	2023	2022	± %	2023	2022	± %	2023	2022	± %
Sales	332	360	-7.8%	58	56	+1.9%	142	188	-24.5%	133	116	+14.4%
EBITDA	62	62	+0.5%	9	10	-5.1%	29	37	-22.4%	24	16	+54.5%
EBITDA margin	18.7%	17.1%		16.4%	17.6%		20.2%	19.6%		18.2%	13.5%	
EBIT	53	52	+2.1%	7	7	-6.2%	26	34	-24.9%	21	11	+84.5%
EBIT margin	16.0%	14.4%		11.9%	13.0%		18.0%	18.1%		15.6%	9.7%	
Headcount (FTE)	1 184	1 126	+5.2%	288	291	-1.0%	364	355	+2.5%	525	472	+11.2%



Chemistry at solid prior-year level

High demand in many product lines, except for medical and construction use. Passing the higher costs of procuring raw materials – lithium in particular – on to the market posed a business challenge. EBIT broadly at its prior-year level.



Paper capacities not fully utilized

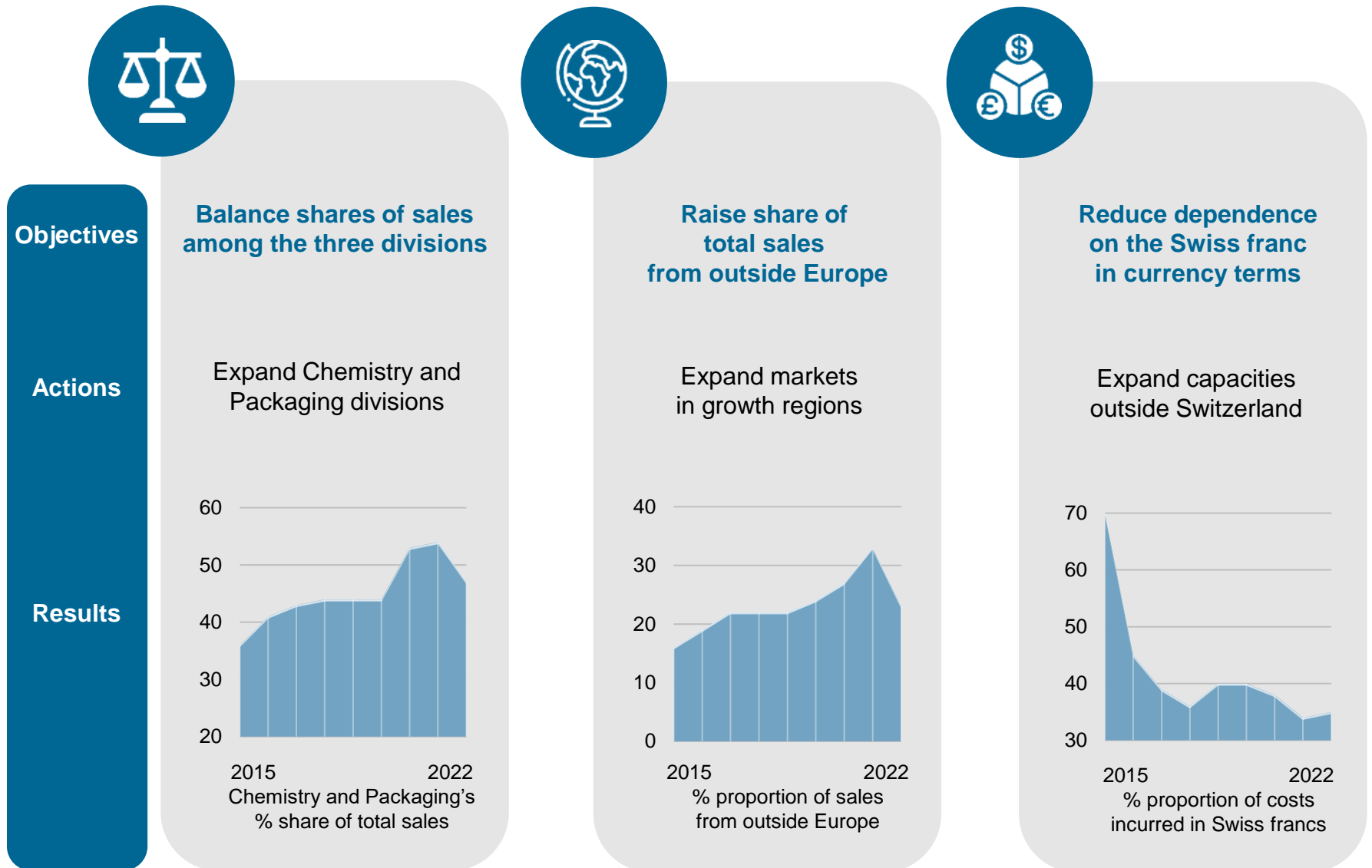
Demand for graphic paper products slumped due to continuing digitalization and because customers reduced paper stocks accumulated in fear of possible energy shortage. Capacities not fully utilized and pressure on paper prices affected sales negatively. EBIT margin remained stable.



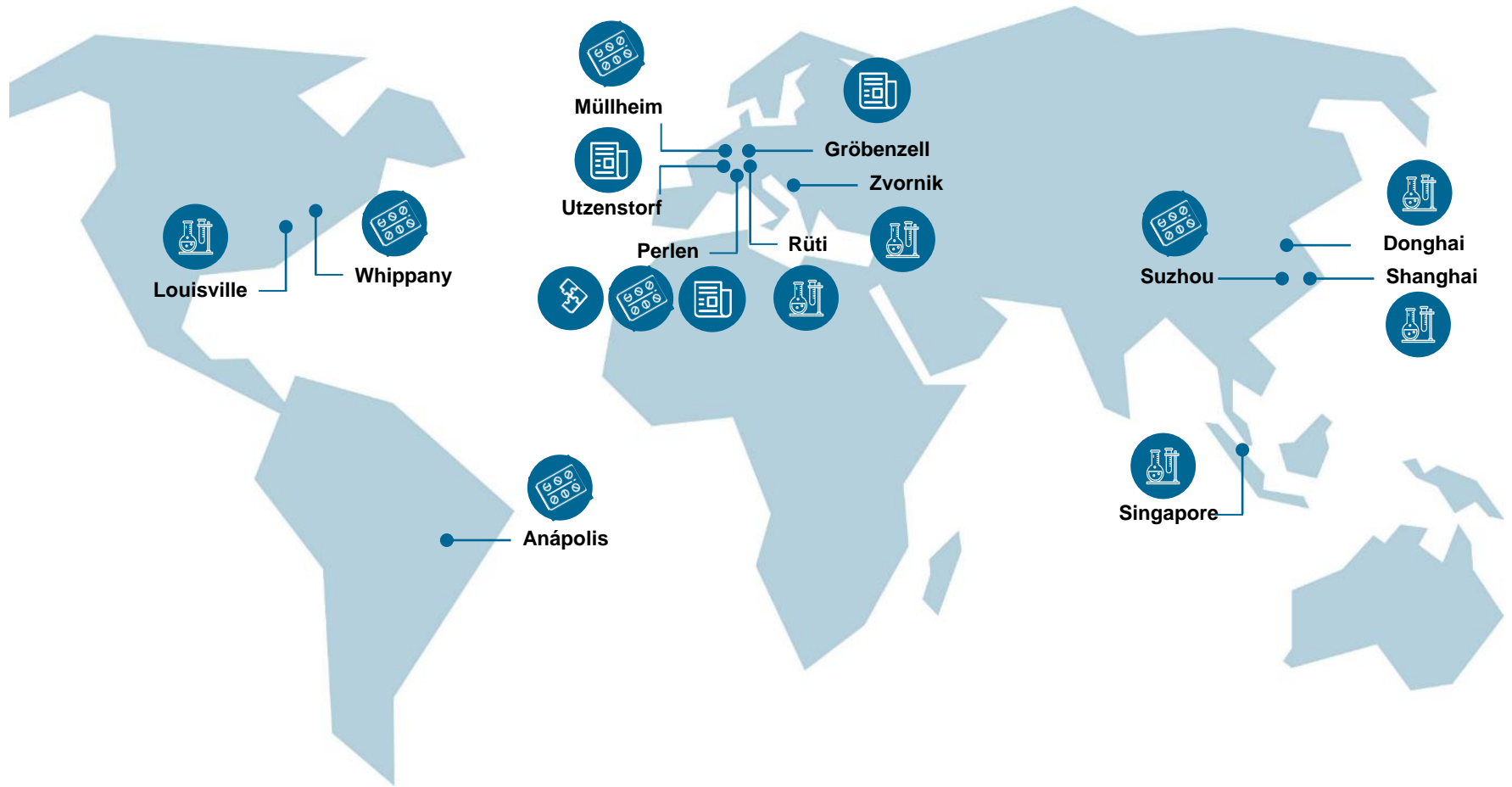
Packaging raises sales and EBIT margin

Many pharmaceuticals manufacturers had increased stocks of raw material in 2022 in response to uncertainties over their availability. Order volumes raised on record levels. First orders were delivered to customers from the new coating facility in Brazil. High capacity utilization and favorable product mix positively impacted on EBIT.

The CPH Group Strategy implementation



The CPH Group Business and operating locations

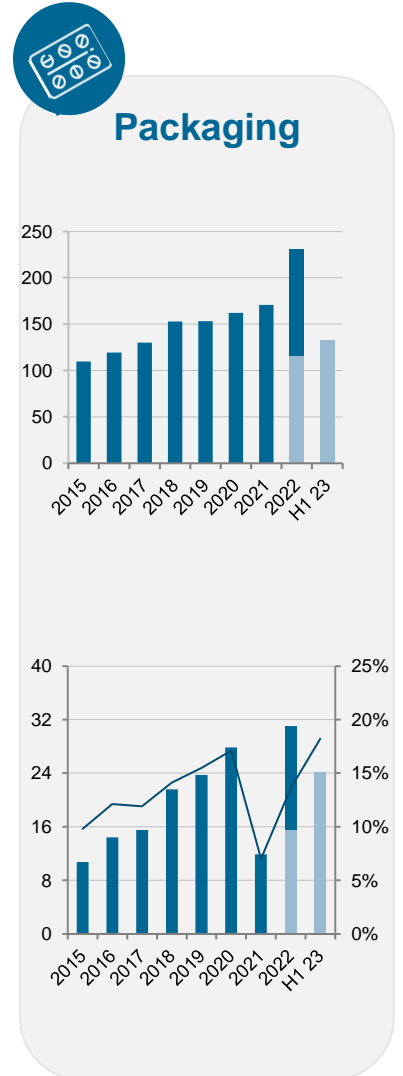
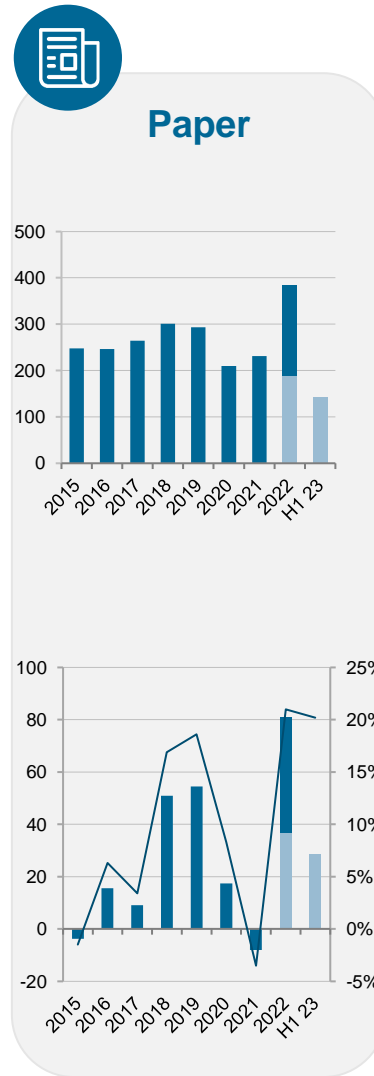
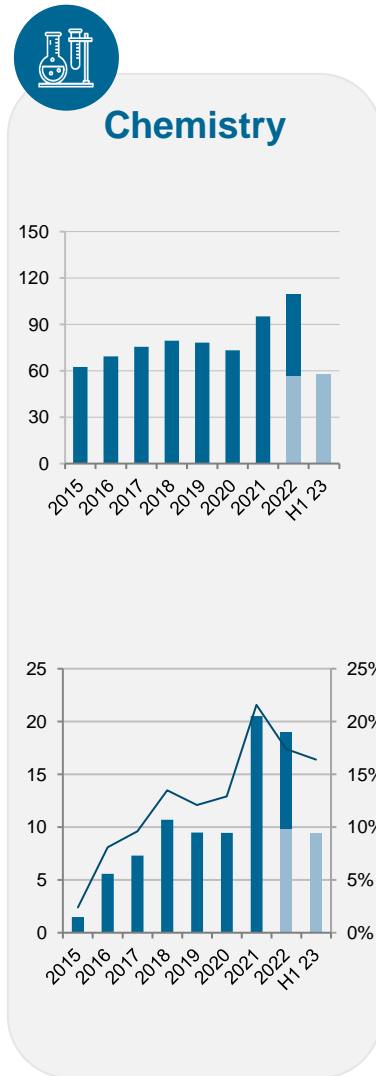
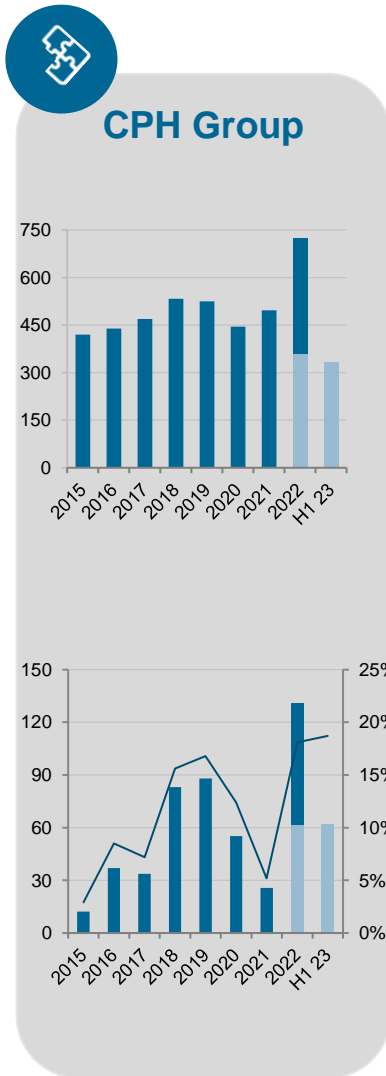


The CPH Group Business development

Sales
in CHF
millions

EBITDA
in CHF
millions

in %
of sales
(right scale)



The CPH Group Strategic success factors



Leading market position
in relevant sales markets



Own production facilities in Europe,
Asia and North and South America



Diversification into multiple markets
and business models



Consistent long-term leadership
through a stable management team



Focus on markets with prospects
of above-average growth



Lean organization with skilled and
experienced personnel



Constant product innovations
to maintain competitive edge



Descendants of founding families
as strong anchor shareholders

The CPH Group M&A strategy

Rationales for M&A and strategic partnerships

- Support transformation
- Consistent strategy implementation
- Generate enterprise value

Systematic and global approach

- Focus on growth markets in Chemistry and Packaging
- Ongoing market screening and target identification resulting in continuously updated long and short lists
- Thorough review of targets, due diligence, valuation, negotiations

Key criteria

- Strategic alignment and fit
- Good management and integrability
- Increasing enterprise value

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

The Chemistry Division



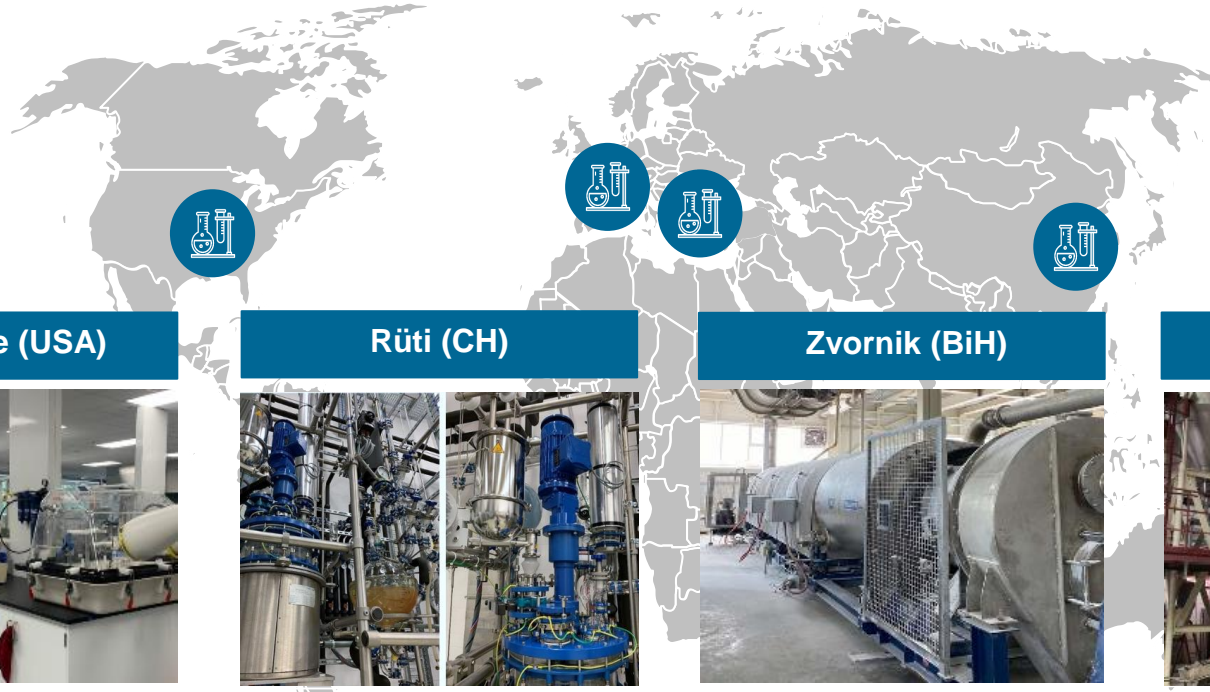
Chemistry Investments in additional production capacities

Capacity and work quality

Capacity and cost reduction

Capacity

Capacity and quality



Louisville (USA)



- Capacities expanded for lithium-based products
- New Service Center: laboratory, QM, sales, management

Rüti (CH)



- Capacities expanded for DMSO products
- Enrichment facility

Zvornik (BiH)



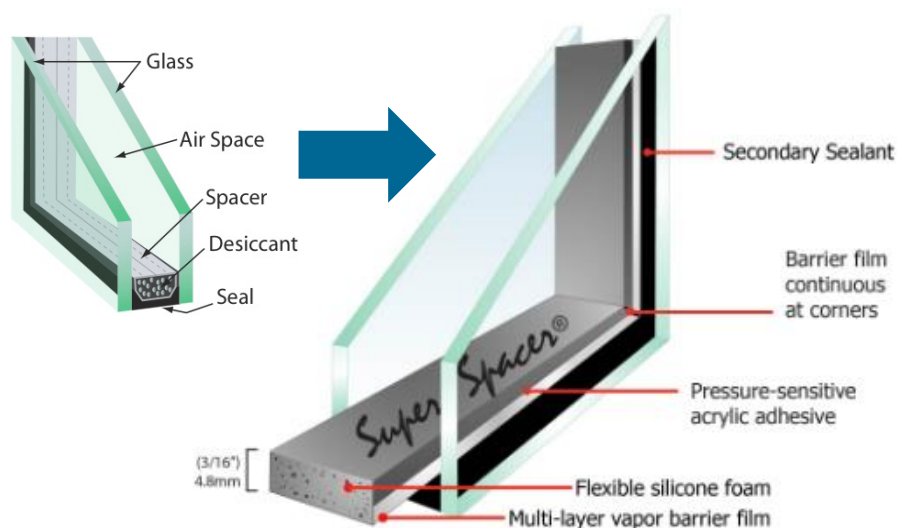
- Molecular sieve powder production capacities expanded

Donghai (CN)



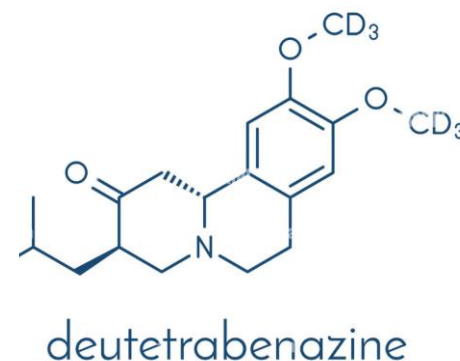
- Dust extraction facility and further environmental protection measures
- Production line automated

Modern multi-pane insulated glass windows



- A more energy-efficient way to manufacture non-fogging double glazing drive demand for molecular sieve powders
- They are integrated directly into the plastic spacers separating the panes to prevent internal misting

R&D projects and production ventures



- The division produces various deuterated molecules for R&D projects within the pharmaceutical industry and for production ventures
- In view of the industry's growing interest in such deuterated molecules, the division is now intensifying its focus on introducing new products in the field

The Paper Division

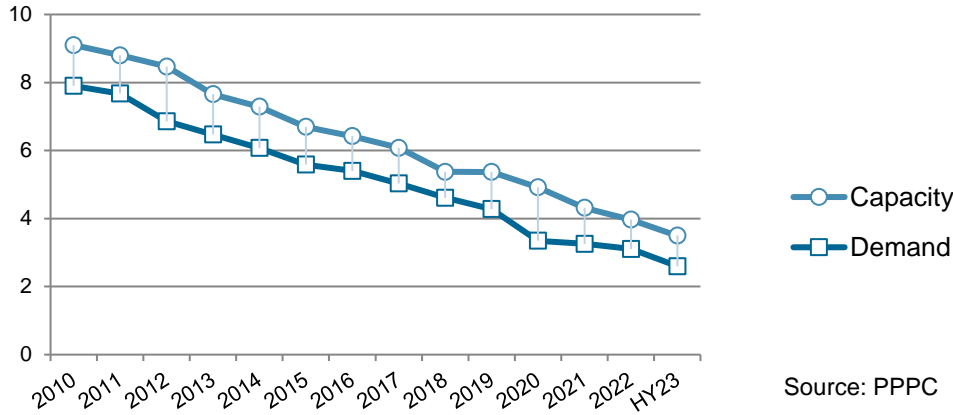


Paper Market and pricing trends in Western Europe



Newsprint

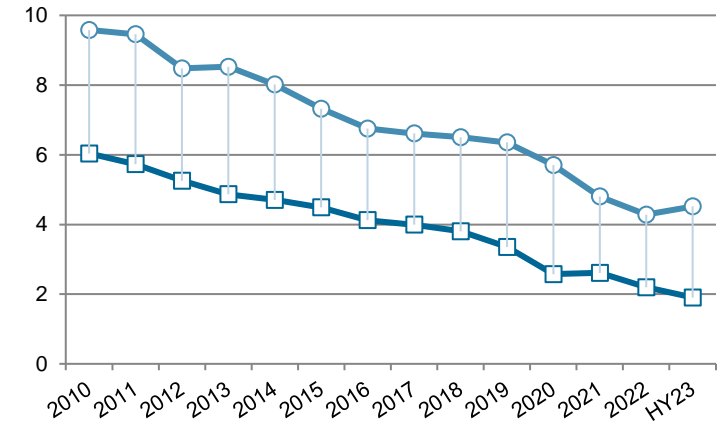
in million tons



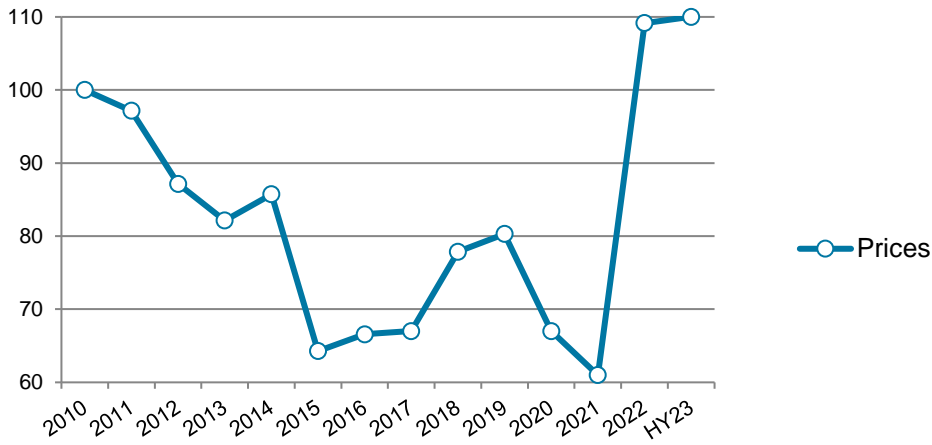
Source: PPPC

Magazine paper

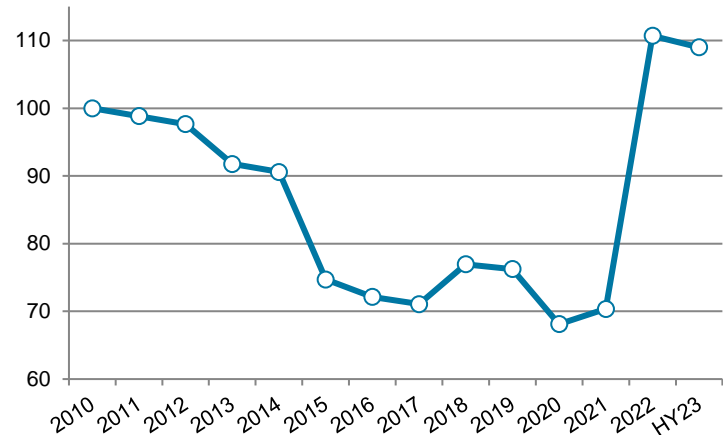
in million tons



Indexed (basis: 2010 = 100, in CHF)



Indexed (basis: 2010 = 100, in CHF)



Paper Sustainable papers developed



First producer of climate neutral paper in the world

- Sole recovered paper recycler in Switzerland
- Steam supply from Renergia, from own biomass power and hydroelectric water plants
- Carbon footprint of Perlen paper is 76% lower than European average
- Since 2021, clients can compensate the remaining CO₂ via a certified reforestation project

Ecofriendly label backing papers

- Paper and polyethylene are the most important release liner for adhesive labels
- The Paper Division is developing a backing paper that is based on recovered paper and waste wood, production trails and marketing issues are ongoing
- The papers enable the suppliers of release liners to substantially reduce their carbon footprint



Paper 480 000 m² of industrial area



- 412 000 m² for paper mill (incl. rounding off such as e.g. fiber and/or energy projects)
- 68 000 m² land leased out under building rights

The Packaging Division



Packaging New coating plant in Brazil



Anápolis

- New coating facility commenced operations in Q4/2022
- Exclusive collaboration with local PVC mono film manufacturer Cipatex
- Latin American pharmaceuticals market expected to show annual growth of 5-8% over the next years



Packaging Recyclable PVC mono blister developed



- PVC is the most extensively researched synthetical material for pharmaceutical packaging
- The new PERLALUX PVC Mono Blister is the Packaging Division's first response to the growing demand for recyclable packaging solutions
- It was honored at the 2022 'K' plastics and rubber trade fair in Germany with the Inovyn Gold Award in the Circularity category
- Development tests at machine manufacturers and customers are underway

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

Sustainability Strategy Attitude and goals

- Long-term and sustainable value creation anchored in the articles of incorporation at AGM 2023 as a corporate purpose
- Working to achieve net zero, developing an appropriate stage plan, while maintaining competitiveness, reduction of CO₂ emissions in the paper division by 88% since 2013
- Examination and exploitation of ESG-driven market opportunities by the divisions
- Attractive employer that addresses ESG issues appropriately
- Considering environmental aspects in every business decision
- ESG reporting:
 - 2022 reporting with significantly expanded KPIs – improvement in Bloomberg ESG disclosure score (from 27 to 45)
 - 2023 further expanding non-financial reporting
 - Mid-term: implementation of EU sustainability directives (CSRD/ESRS)
- Transparent and efficient fulfillment of information requests from customers and investors
- Laws and regulations are 100% complied with

Sustainability Strategy Dimensions

Environmental

- High climate awareness
- Continuous initiatives for energy consumption reductions
- Substantial in-house renewable energy production
- Resource-efficient use of materials
- Circular economy as core of paper production (recovered paper & waste wood)
- Economical use of water in closed circuits
- Reduction of transport distances and use of environmentally friendly means of transport

Social

- Sustainable relationships with clients, suppliers, employees and communities
- Promoting and continuing education of employees
- High quality apprenticeship training
- Occupational health and safety
- Diversity and equal opportunities
- Fair salary policy
- Open communication culture
- Continuous improvement process (CIP)
- Regular employee surveys (every three years)

Governance

- Registered shares as single class share category
- Neither registration nor voting restrictions
- Opting out
- Chairman of Board of directors represents anchor shareholders (33.6% of shares)
- Compensation model with appropriate long-term orientation
- Code of conduct and anti-corruption policy
- Comprehensive transparency for all stakeholders

Sustainability Selected key figures

Environmental

Carbon intensity in tons per CHF million of sales

25

(2021: 36)

Own-generated energy

18%

(2021: 20%)

Organic waste recycled (tons)

557 077

(2021: 513 774)

Social

Nationalities of employees

38

(2021: 35)

Engagement Index

76%

(previous survey 2019: 75%)

CIP suggestions submitted

958

(2021: 740)

Governance

Independent Board members

5

(of 6)

Attendance at AGM

76.3%

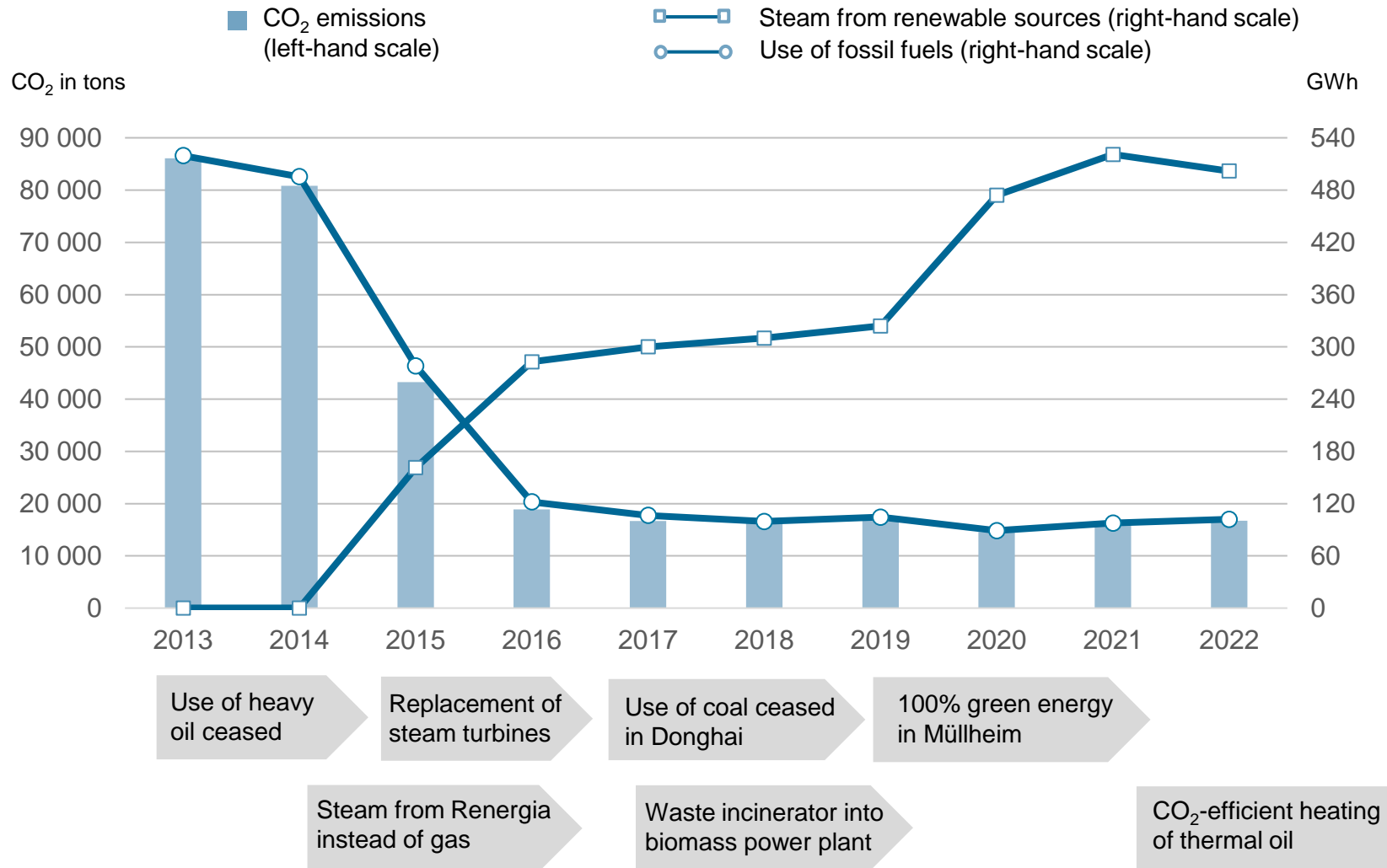
(2022: 73.1%)

Board meeting participation

100%

(2021: 100%)

Sustainability Effective climate protection measures





Chemistry

- Installation of more energy efficient equipment
- Several recycling programs for optimized material use and waste reduction
- Energy efficiency measures for lighting, heating and cooling in Louisville
- Evaluation of photovoltaic installation in Zvornik
- Waste water desalination project to reuse recycled materials in Donghai



Paper

- Updating of the greenhouse gas inventory and developing a roadmap for decarbonization – climate-neutral operation by 2050
- Reduction of greenhouse gas emissions in accordance with target agreement with the BAFU
- Implementation of digital training for employees, including topics for occupational safety and environmental protection
- Occupational safety campaign aimed at minimizing rule violations



Packaging

- Focus on sustainable development goals (SDGs)
- Preparation of a greenhouse gas inventory to derive new targets and measures
- CO₂-efficient heating of thermal oil by means of a new gas-electricity combined system in Müllheim
- Customer workshop and survey on ESG needs and requirements
- Implementation of a process on child labor and conflict minerals
- Aiming for gold certification at the Ecovadis Business Sustainability Rating

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

The CPH Group

2023 Half-year consolidated income statement I

01.01.-30.06., in CHF millions		2023	%	2022	%	±	±%
Net sales	1	332	100.0	360	100.0	-28	-7.8%
Other operating income		6	1.8	4	1.0		
Change in inventories		-0	-0.0	6	1.6		
Cost of materials	2	-163	-49.1	-197	-54.5		
Cost of energy	3	-34	-10.1	-33	-9.1		
Gross profit	4	141	42.6	140	39.0	+1	+0.8%
Personnel expense		-52	-15.7	-50	-14.1		
Maintenance and repairs		-11	-3.3	-11	-3.1		
Other operating expense		-16	-4.9	-17	-4.7		
EBITDA	4	62	18.7	62	17.1	+0	+0.5%

- 1 Sales at constant currency 3.9% down on very strong prior-year period (Chemistry +63%, Paper -21.1%, Packaging +19.1%); decline attributable in particular to substantially lower demand for paper products
- 2 Varying developments in raw materials prices: recovered paper and plastics prices below prior-year levels, lithium prices high and very volatile, material cost ratio down to 49.1%
- 3 Energy costs above those of the prior-year period owing to delayed impact of higher energy prices
- 4 Gross profit and EBITDA both at prior-year period levels

The CPH Group

2023 Half-year consolidated income statement II

01.01.-30.06., in CHF millions	2023	%	2022	%	±	±%
EBITDA	62	18.7	62	17.1	+0	+0.5%
Depreciation expense	-9	-2.7	-10	-2.7		
Operating result EBIT	53	16.0	52	14.4	+1	+2.1%
Financial result	-1	-0.3	-1	-0.4		
Non-operating result	1 17	5.1	-2	-0.4		
Result before income taxes	69	20.8	49	13.6	+20	+41.5%
Income taxes	2 -8	-2.5	-2	-0.4		
Net result	61	18.3	47	13.2	+14	+27.7%
Earnings per share (in CHF)	3 10.10		7.90		+2.20	

- 1** Sale of industrial land at the former Full-Reuenthal (Switzerland) operating site
- 2** Income taxes low thanks to use of tax loss carry forwards (expected medium-term tax rate: 15-20%)
- 3** Earnings per share at new high of CHF 10.10

The CPH Group

2023 Half-year consolidated balance sheet

in CHF millions	30.06.2023	%	31.12.2022	%	±	±%
Cash and cash equivalents	158	23.3	144	21.6		
Trade receivables	89	13.1	94	14.1		
Inventories	118	17.3	113	17.0		
Other current assets	28	4.2	31	4.7		
Fixed assets	285	42.1	284	42.6		
Total assets	678	100.0	666	100.0	+12	+1.8%
Financial liabilities	2	82	12.1	99	14.8	
Trade payables	76	11.2	93	14.0		
Other payables	45	6.6	35	5.3		
Provisions	46	6.9	39	5.9		
Shareholders' equity	3	429	63.2	400	60.0	+29 +7.3%
Total liabilities and equity	678	100.0	666	100.0	+12	+1.8%
Net cash	4	76	11.2	45	6.7	+31 +68.9%
Capital employed	1	347	51.3	344	51.6	+3 +1.0%

- 1 Capital employed slightly up on prior-year period on lower sales, owing to substantially lower trade payables
- 2 Early repayment of corporate bond; remaining CHF 82 million to be redeemed on maturity in October 2023 using own cash resources
- 3 Solid self-financing with equity ratio of 63.2%
- 4 Positive free cash flow helped raise net cash by CHF 31 million

The CPH Group

2023 Half-year consolidated cash flow statement

01.01.-30.06., in CHF millions	2023	%	2022	%	±	±%
Net result	61	100.0	47	100.0	+14	+27.7%
Non-cash items	-9	-14.0	13	26.4		
Cash flow	52	86.0	60	126.4	-8	-13.1%
Change in net working capital	-1	-2.0	-11	-22.7		
Cash flow from operating activities	51	84.0	49	103.7	+2	+3.4%
Cash flow from investing activities	8	12.5	-14	-30.2	+22	n.a.
Free cash flow	59	96.5	35	73.5	+24	+67.8%
Repayment of financial liabilities	-17	-27.2	-2	-3.4		
Distribution to shareholders	-27	-44.5	-8	-16.4		
Other	-	-0.3	-	-0.4		
Cash flow from financing activities	-44	-72.0	-10	-20.2	-34	+354%
Currency translation	-1	-1.0	1	0.7		
Change in cash and cash equivalents	14	23.5	26	54.0	-12	-44.3%

- 1 Cash flow still strong at CHF 52 million thanks to high EBITDA
- 2 Capital expenditures of CHF 15 million on expanding capacities in Chemistry and Packaging and enhancing process efficiencies; cash inflow of CHF 23 million from disposals of real estate not required for business operations
- 3 Premature repayment of financial liabilities (CHF 17.2 million on outstanding corporate bond)
- 4 Substantially increased dividend distribution based on 2022 annual results (dividend policy aimed at distribution of 25% to 50% of net result, with due regard to liquidity and continuity considerations)

The CPH Group Sound value with further growth potential



Sales at constant currency **3.9%** down on very strong prior-year period

Group EBITDA margin of **18.7%**, boosted by higher sales prices

Chemistry EBITDA margin of a strong **16.4%** thanks to high demand and good utilization of facilities

Paper EBITDA margin of a strong **20.2%** thanks to lower raw material prices

Packaging EBITDA margin of a strong **18.2%** thanks to higher prices and a favorable product mix

Net result of **CHF 61 million** including sales of industrial land in Full-Reuenthal

Free cash flow of **CHF 59 million** thanks to disposal of fixed assets

Equity ratio remains very solid at **63.2%**

Net cash increased by **CHF 31 million**

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

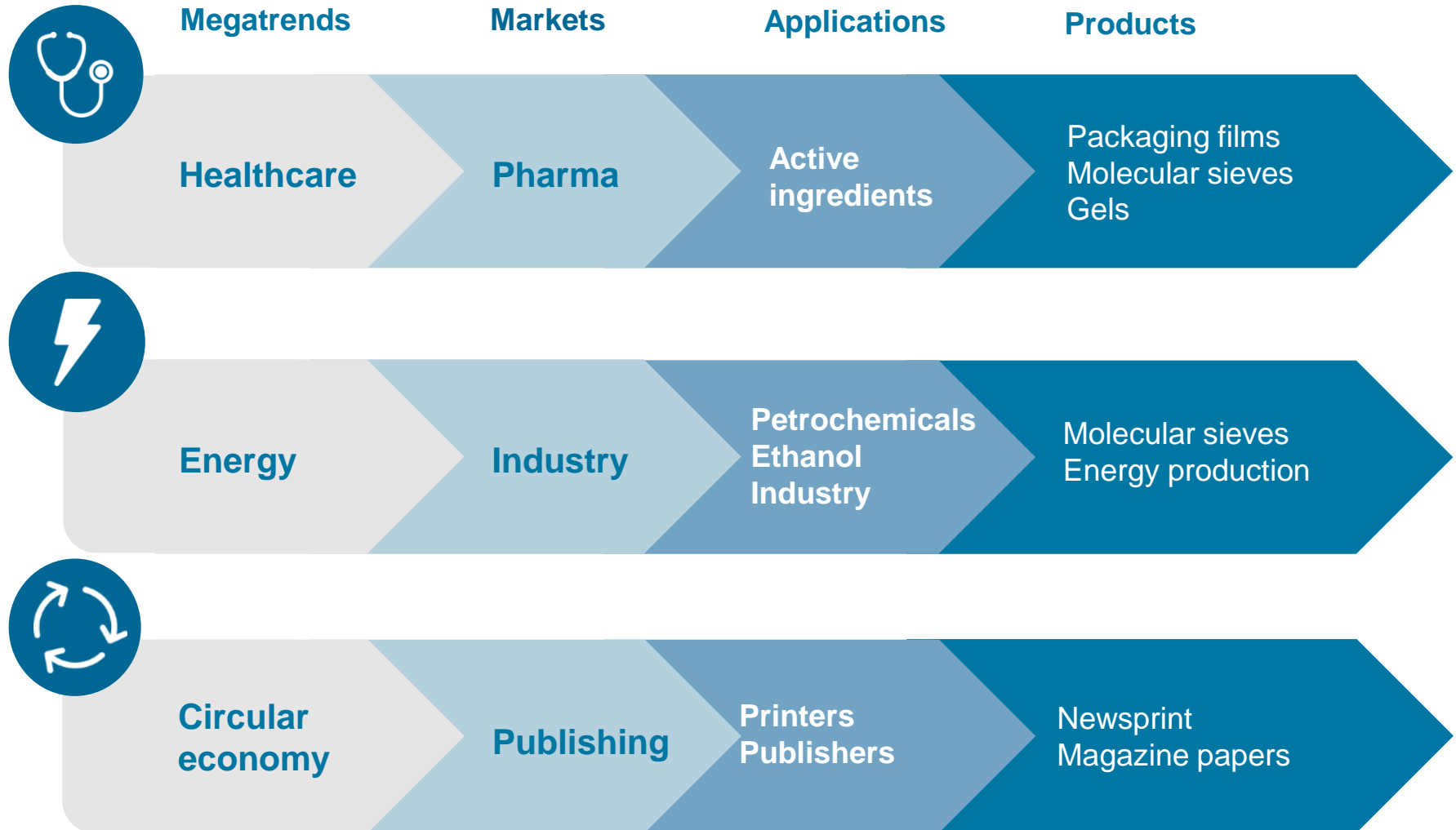
5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

The CPH Group Value drivers



CPH share An attractive investment

- Leading competitive positions in three industrial sectors with distinct and strong brands
 - Chemistry and Packaging divisions expand in growth markets with focus on Asia and the Americas
 - Expanding of production capacities outside Switzerland, increasing natural FX hedge
 - Cost leadership in the newsprint and magazine paper market and Switzerland's biggest recovered paper recycler
 - High net cash and solid equity base
 - Stable anchor shareholders with long-term commitment
- ➔ **Solid dividend yield and further share price increase potential**

The CPH Group Information for shareholders



Market capitalization at 30.06.2023

in CHF millions

508

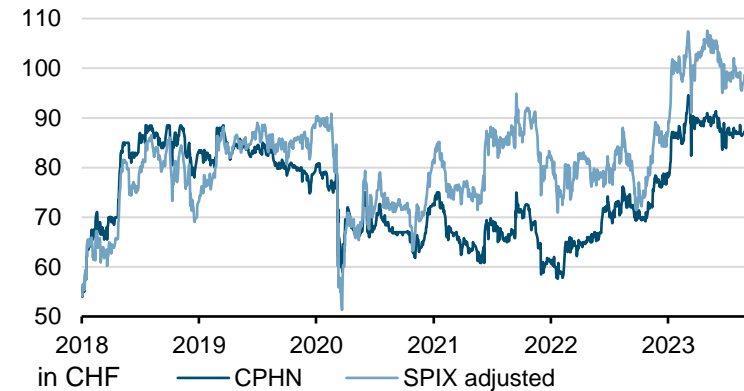
6 000 000 registered shares of CHF 0.20 nominal value

Dividend policy and dividends

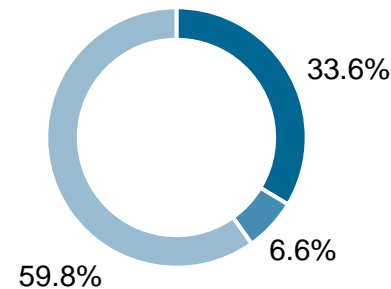
Dividend policy: distribution of 25% to 50% of net result for the year with due regard to free cash flow and continuity

	2018	2019	2020	2021	2022
Distribution per share (in CHF)	1.80	1.80	1.80	1.30	4.50
Dividend yield (as at 31.12)	2.2%	2.3%	2.5%	2.1%	5.8%

Share price development 1.1.2018-31.8.2023



Shareholder structure



- Shareholder's group Elly Schnorf-Schmid Foundation and Swiss Industrial Finance AG (represented by Peter Schaub)
- J. Safra Sarasin Investmentfonds AG
- Free float

Agenda

1 Business Development and Strategy

Implementation

Peter Schildknecht

2 Insights into the Divisions

Peter Schildknecht

3 Focus Topic Sustainability

Gerold Brütsch

4 Financials

Gerold Brütsch

5 Investment Case

Gerold Brütsch

6 Outlook

Peter Schildknecht

Outlook for 2023 shows many uncertainties



CPH Group

- Still sizeable uncertainties in the markets
- Lower sales expected due to steep decline in demand in Paper Division
- Falling prices for some raw materials provide temporary relief
- EBIT and net result expected to be in the higher double-digit millions



Chemistry

- Economic outlook uncertain
- Costs of raw materials (especially lithium) and energy likely to remain high
- Growing pricing pressure expected
- Sales above prior year level
- EBIT is likely to be at prior year level



Paper

- Demand for graphic paper products strongly declining in Europe
- Reinforced consolidation pressure
- Recovered paper and energy prices likely to remain high
- Sales and EBIT will be significantly below their very high 2022 levels



Packaging

- Normalization of customer ordering behavior (esp. reduction of safety stocks)
- Order backlog expected to return to lower pre-covid levels
- Sales should increase at above-market rates
- EBIT should be significantly above prior year

Financial calendar and contact

Financial calendar

- 10 January 2024 Baader Helvea Swiss Equities Conference, Bad Ragaz
- 20 February 2024 Media and investors' conference, 2023 Annual Report
- 20 March 2024 Annual General Meeting in Lucerne

Investor relations contact

Gerold Brütsch, CFO
CPH Chemie + Papier Holding AG
6035 Perlen

Phone +41 41 455 80 00
Email investor.relations@cph.ch



Thank you for your attention